



September 13, 2012

The Philippine Stock Exchange
3rd Floor Philippine Stock Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City

Attention: Ms. Janet A. Encarnacion
Head, Disclosure Department

Dear Sirs and Mesdames:

We refer to your letter dated September 12, 2012 requesting for clarification and/or confirmation of the news articles entitled "PLDT completes \$1.6B expansion", published in today's issue of the *Malaya Business Insight*. The article reported in part that:

"Manuel V. Pangilinan, chairman of the Philippine Long Distance Telephone Co. (PLDT), yesterday said net income for the third quarter is expected to reach P9 billion for the company to hit its P37 billion target for the whole year."

We confirm the statement made by our Chairman as reported in the abovementioned news article in the *Malaya Business Insight*.

As previously disclosed to the public and as contained in our Full Year 2011, First Quarter 2012 and First Half 2012 presentation materials filed with the Exchange, our guidance for core income for 2012 is P37 billion.

With core income as of 30 June 2012 of P18.7 billion, we expect to meet the core income guidance of P37 billion for the year, which suggests core income of approximately P9 billion in each of the remaining two quarters of 2012.

Thank you.

Respectfully yours,

A handwritten signature in black ink, appearing to read "MA. LOURDES C. RAUSA-CHAN".

MA. LOURDES C. RAUSA-CHAN
Corporate Secretary

MLCRC:amq