



October 15, 2012

Philippine Stock Exchange
3/F Philippine Stock Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City

Attention: Ms. Janet A. Encarnacion
Head, Disclosure Department

Gentlemen:

We refer to your email dated October 12, 2012 requesting for the basic terms and conditions, in particular the acquisition price, of the purchase by ePLDT, Inc. of 100% of the issued and outstanding capital stock of IP Converge Data Services, Inc. (IPCDSI). Please be advised that the total acquisition cost is between P700-P800 million, depending on the achievement of certain financial targets for IPCDSI for full year 2012. The final purchase price will be determined upon issuance of the audited financial statements of IPCDSI for 2012.

Respectfully yours,

A handwritten signature in black ink, appearing to read "MA. LOURDES C. RAUSA-CHAN", is positioned above the printed name.

MA. LOURDES C. RAUSA-CHAN
Corporate Secretary